

Leadership lessons from Twelve Angry Men – lesson 12



Lesson n°12, is not a particular scene but something that is shown throughout the film, “The power of questions”

Socrates only had questions in his “tool box” and he made a great reputation for himself by using the judiciously.

Questions are one of the hallmarks of leadership; questions open up avenues to be explored. Some may lead to dead ends; some may lead to one-way streets and some may lead to new horizons.

It’s these new horizons that allow groups to get beyond “groupthink” and, finally, make robust and truly consensual decisions.

Leadership quite possibly more about having all the questions, rather than having all the answers.