

Dealing with diatribe

	Dialogue	Discussion	Debate
Dialogue	Arguing for a point of view	Listening to speak	Listening
Discussion	Defending a set of assumptions	Looking for loopholes	Critical
Debate	Criticising the positions of others	Giving in begrudgingly	Explosive judgement

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Diatribes, also known as “Ad hominem attacks” is when someone attacks the character, motive, or some other attribute of a person making an argument rather than addressing the substance of the argument itself.

Diatribes is the “nemesis” of dialogue; the latter is listening with empathy, searching for common ground, exploring new ideas and perspectives. Whereas diatribe is about drowning others out, belittling people, name calling

I grew up with the old adage, “sticks & stones can break your bones, but words will never hurt you”; however, it is not as simple as it sounds.

So, here are some suggestions to help you maintain dialogue in the face of diatribe

The first thing to keep in mind is the fact that you have your idea or arguments and the others have their ideas or arguments; don’t fall into the trap of thinking that you have the “only” valid argument i.e., keep an open mind.

The second thing to keep in mind is that when people criticise you personally, it’s usually because they can no longer criticise your arguments or your reasoning; i.e., you are probably on to something!

The third thing to keep in mind is that the people who will

attack you personally, are essentially people who don't know you. It's rare (I hope) that friends, family or close colleagues will attack you personally; i.e., people attacking your motives, your character or other personal attributes, don't actually know what they are talking about, when talking about you.

Having kept all that in mind, some suggestions for when you are in the storm of diatribe:

Know your stuff

It may sound obvious, but when you are putting forward an idea or an argument, make sure you know what you are talking about, make sure you have facts and figures (not just feelings and hunches) that you can use to support your arguments.

Pre-empt questions

Think about who you will be exchanging your arguments or ideas with and imagine the questions they may ask. Then, either build answers to the questions into what you are saying or save the answers until asked.

Be assertive

Don't use words such as "only", "just", "sorry"

You do not need to say, "it's only my opinion", "it's my opinion" will suffice

You do not need to say, "it's just an idea", "it's an idea" will suffice

You do not need to say, "I'm sorry, I don't agree", "I don't agree" will suffice

Do this "assertively", not "aggressively"

Be wary of using wit & repartee

Being clever and “sparring” with words is a double-edged sword. If you are good at it, you can show up weaknesses in someone’s counter arguments, if you are bad at it, you can quickly find yourself in an attack & defence spiral with you falling into the trap of using diatribe.

Prepare yourself

Preparing yourself is as almost, if not more, important in preparing your arguments; especially if you know that your ideas are going to meet with resistance.

Imaging yourself in the room, imagine the counter arguments, imagine the people criticising you, imagine how you will be feeling – and prepare yourself for that.

Being able to maintain dialogue and not “attack back” requires a lot of confidence and a lot of control to stay committed in a challenging situation

It’s not easy and we can all “loose it” on occasions; we can momentarily “switch off” and loose the thread, we can get carried with giving too much supporting information, we can listen less to someone because we consider that they don’t know what they are talking about, etc. We all have our “preconceived ideas”, our “certainties”, our “truths” and putting them to one side is difficult; the first steps are recognising that they exist and that others also have their preconceived ideas and truths.

A final recommendation; watch the film “12 Angry Men” – the film is an excellent example of maintaining dialogue in the face of diatribe.